70% of People Are Not Engaged

Gallup, 2013
Leadership

Influence

Serve
“I don’t necessarily have to like my players and associates but as the leader I must love them. Love is loyalty, love is teamwork, love respects the dignity of the individual. This is the strength of an organization”

Vince Lombardi
New Leadership Model

- Leadership
- Influence
- Serve
- Character
- Intention
The intentional, character driven practice of serving and sacrificing for the needs of others so that they willingly work towards common goals.
Workplace application

You are the newly assigned project manager on a low performing team. They are happy the old manager is gone, but they don’t like you either. Using the Servant Leader model, develop your strategy for leading this team.
Key Next Steps:

• Explain it to your “grandma”
• What did you take away?
• Your two commitments
• Who are you going to tell?