

## PMO SIG November 2017 Meeting Summary

### **Introductions**

SIG attendees introduced themselves briefly

### **Member Discussion Topic 11/14/17: Adopting Agile**

Category: Strategic

#### Discussion:

- Professional Services question – How to get delivery and avoid bait and switch
  - Pre qualification of vendors
    - Vendors you know and who have performed for you in the past
    - Get skills for the actual people who will be assigned, such as getting their resumes
    - It is a red flag if the vendor does not have people to assign
- Agile Adoption (see a great book I read recently on this called [Driving Digital](#) – this is available on Amazon and in the [Westchester Library System](#))
  - Can do as small steps or pilot
    - Pilot uses experts and organizational support to demonstrated the effectiveness of agile approach to a project well suited to agile
    - With strong C-level support, you can use training for team, including technology and product owners to go more broadly
  - Perception is key - Even if effective, a manager perceived as not strong due to pre-conceived notions of strength will have a problem.
    - An example was of a manager who successfully delivered while led the team without yelling or “cracking the whip” in an organization that viewed such behavior as key to leadership. See the [Linda Problem](#)
    - Some people consider this part of the organizational cultural fit
  - Business commitment
    - Product Owner must buy in. It is also key that their management buys in.
    - Skeptics will take the first bump in the road as proof of failure of concept, so it is important to get general support to see it through
    - Skeptics may want to keep doing things like they have been done before

- Focus on accomplishing the goal
  - Some projects fit agile well and these should be earliest to adopt agile
  - Other projects may fit other models, such as waterfall, home-grown, bi-modal/hybrids
  - Many
- Problems
  - Standards for processes, deliverables and success metrics can focus performance
  - Root cause analysis can help break down issues that are consistent vs outliers
  - Some organizations overuse certification – experience is also critical

### **Next Meeting**

Next meeting is Dec 5, 2017

Participants: Aida Tejaratchi, Charles J. Cante, Charles R. Cante, Chris Huckins, David Morgen, Howard Paul, Marlo Moss, Ray Francis, Richard Loeb, Wayne Winders

November 14, 2017

Chair: Richard Loeb, PMP  
Scribe: David Morgen