

PMO Community of Practice May 2021 Meeting Summary

Header (Required)

Title: Influencing Executives
Brief description: How to make an impact and influence execs in the first 30 days
Learning objectives: Learning how to make an impact and influence executives in the first 30 days
PDU Amount 1 1 PDU
PDU Allocation 1 Leadership

Member Discussion Topic 5/11/2021: Influencing Executives: How to make an impact and influence execs in the first 30 days

Intro

- Many PMs go project to new projects, often build a team, work with stakeholders.
 - PM then makes suggestions, not listened to until further into the project - only then are the PM's good ideas seen.
- Opportunities are lost, a correction usually will not happen
- Less things are said during recorded meetings:
 - Controversial environment can result
 - Some companies have it that recording is illegal
 - Pre COVID Global environment had good results with recordings
 - We are in a "Digital age", so this should be OK.
 - Use younger folks serve as mentors for a fresh/current view
 - Long time employees (20 year example) will resist
 - Recordings are important
 - "Social contract"
 - Sensitive info considerations
 - Possibly bypass, or remove sensitive info
 - A PM was recording everything they did, even on foot. However, at meetings there apparently was double talk so recordings were banned.
 - Security considerations for retaining the recordings
 - Zoom is not used in places due to Security Risks
 - Allegedly the Zoom servers are in China!
- Change Exec mindsets
 - Influence union issues/labor relations
 - Execs will recycle your idea, make it theirs, and then even present it to you!
 - Hard to take credit, then be able to influence
- How to make an impact
 - Don't shoot down ideas
 - Be a strong speaker, presenter. Get your points across in an authoritative manner
 - Some folks take less risk by doing everything in an approved way
 - Go from more restraints to less restraints (easier)
- All this affects all of us in many ways

Next Meeting

Next meeting is Tuesday, June 8, 2021



Participants: Arvella Wynter, C. John Tisi, David Morgen, Don Emerson, Felecia Ricketts, Gregory McClellan, John Tsantakis, Julia Kuo, Laxmi Vallury, Len Caputo, Maria del Pilar Maidana, Mary Ann Montano, Rajasekar Ramasamudram Chakravarthi, Raymond Francis, Richard Loeb, Vaughan Roberts, Yolanda Padilla

Facilitator: David Morgen

Scribe: Richard Loeb

Presenter: Julia Kuo